

MANNHEIM

BUSINESS ANGELS network



WHAT WE OFFER FOR ENTREPRENEURS

- qualified feedback and know-how transfer
- seed/startup-funding between **EUR 50k to EUR 200k+** (either equity, debt or mezzanine capital (e.g. convertible loans))
- angels can optionally invest as an investment-pool
- optional parallel co-investment by a state sponsored co-investor (adding up to EUR 500k, with optional grants up to EUR 700k+ in total)
- after 12-18 months, optional support for bringing in a venture capital investor for closing a Series A funding (e.g. EUR 1-5+ mio)
- “smart” money, investing business angels provide lead contacts to potential customers, partners or employees, leveraging their network, thereby acting as a “virtual accelerator”
- team-sourcing/staffing of additional team-members

WHAT WE ARE LOOKING FOR – INVESTMENT CRITERIA

We are looking for companies with an established proof of concept and large growth potential. We invest across multiple industries, preferences are in business products & services, software/mobile/internet/web services, life sciences/biotech/healthcare/medtech, cleantech, financial services/fintech, media and startups with a social/environmental impact

SCREENING CRITERIA

We screen our investments based on the following criteria

- the required seed-capital must be within our investment range per deal
- it must be a socially responsible business (typical SRI-criteria, i.e. no additives (e.g. alcohol, tobacco), weapons etc.)
- valuation <= EUR 5 million pre-money
- reasonable exit option within a time-horizon of 5-8 years

TYPICAL DEAL

- seed stage companies with a compelling business model addressing a large or growing market using a scalable approach
- company headquartered within traveling distance of a member’s residence
- a match with an existing member’s experience in the sector that the company is addressing

ABOUT US

The Mannheim Business Angels network is an Alumni-based Business Angels network, founded by Alumni of the University of Mannheim - Mannheim Business School. As Business Angels, we invest seed-capital into startup-companies, help with expertise and provide access to our network

OUR NETWORK PROVIDES

SEED CAPITAL

Our mission is to provide seed-capital and experienced mentorship to seed stage startup companies – both regional as well as global

Investment-Proposals selected by our Investment Committee are made available to members for potential funding

EXPERIENCED MENTORSHIP

Our network members’ experience helps portfolio companies succeed. The recommendations and decisions our members make are better due to the combined input of our members and shared due diligence

NETWORK

The Mannheim Business Angels network provides a deal-management- and collaboration-platform for its members, to coordinate investments within a network of highly qualified and experienced investors

Mannheim Business Angels network (e.V. iGr)

Willy-Brandt-Platz 13 - D-68161 Mannheim – Germany

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LinkedIn www.linkedin.com/groups?gid=5035939 - Facebook www.facebook.com/mannheimbusinessangelsnetwork

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INVESTMENT PROCESS



The investment process is executed by our investment committee and contains the following steps:

1. Deal origination
2. Deal screening
3. Presentation
4. Due diligence
5. Valuation
6. Deal closing
7. Post-closing business development process

HOW TO APPLY FOR FUNDING

Please send the following documents to info@mannheim-business-angels.com

- Executive Summary (1-2 pages)
- Presentation document
- optionally business-plan document + financial model
- optionally term-sheet or sample investment/financing-contract for equity/debt/mezzanine-financing

The Mannheim Business Angels network as an organization does not invest itself or act as an investment agent in any manner.

All investments are done individually by our members.

Inspire. Empower. Create.

“Alumni/Professionals jointly investing in young startups”

Operation Details

The Mannheim Business Angels network provides a technology platform to evaluate business proposals among a network of highly qualified members who are interested in providing funding and mentorship to help startups

The investment process is carried out as a group, this saves investors from the need to source deals and coordinate multiple meetings with individual investment targets

The Mannheim Business Angels network organizes web conferences via internet where startups can present their innovations and funding requirements to our members

In addition, one or more annual face-to-face meetings are organized

Value Added

- a distributed network with roots in Mannheim, Germany
- strong technical domain knowledge
- we want to become the smart capital choice for seed stage companies

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