



*("Berlin – the place to be" - Brandenburger Tor)*

## Angels Tour #1 - Berlin July 2014

The Mannheim Business Angels network - as an alumni-based angels network - has a special focus on introducing first time angel investors (so called "virgin"-angels) to the topic of investing into startups/early stage companies.

Following the success of our constituting business angels conference with startups last year in Mannheim (AngelsCamp Mannheim, click [here for the program](#) and here for [some visual impressions](#)), we are now planning an excursion to Berlin to celebrate our first anniversary!

Berlin is the current hotspot where many Business Angels, Venture-Capital investors as well as startups are resident. We will explore the Berlin eco-system and look at interesting investment-opportunities in startups.

### Objectives are

- to enhance the knowledge of our existing members, increasing their confidence and commitment to invest into early-stage startups
- to attract new members and to introduce them to Angels Investing
- to increase the team spirit in our angels network

### Topics

- investments in **Cloud/SaaS-startups**
- investments in **CleanTech-startups**
- investments in **e-Commerce/fashion-startups**
- investments in **scientific startups** (e.g. spin-offs from research institutes/universities)
- **impact investments** (investing into startups with social/environmental impact)
- **Bus-Tour** visiting accelerators/incubators, VCs etc.

**Angels Tour Berlin** - a good excuse to meet and network with interesting people, business angels, venture capital investors, entrepreneurs, social innovators and others in the early-stage ecosystem !

P.S. Consider coming earlier and staying longer. Berlin in summer is great and has become a fascinating place to be. It is not only developing into a leading start-up hub in Europe with a vivid entrepreneurial landscape, but it also the playing and experimenting field for many interesting communities, initiatives and people trying to do things differently.



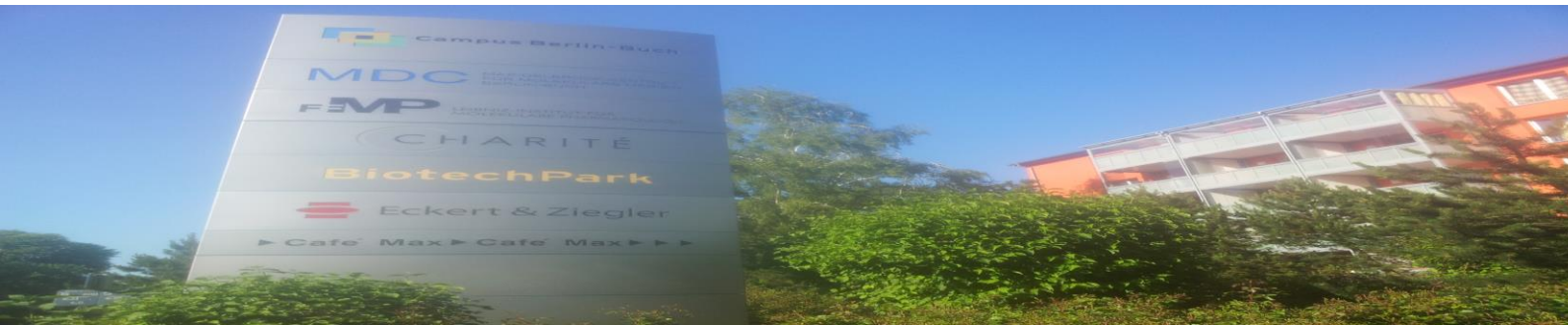
(view from Microsoft Ventures accelerator Berlin)

**Wednesday, the 2<sup>nd</sup> of July, 2014**

time	agenda item
08.30	Bus tour starts at <b>Berlin-Hauptbahnhof</b> (Europaplatz)
09.00-10.00	Company visit at company builder <b>FoundersLink</b> . Overview of the firm, view at some portfolio companies, co-investment opportunities
10.15-10.30	<b>introduction to Angel Investing 2014 – Mannheim Business Angels</b> status update - past year in review – current trends - outlook
10.30-11.45	company visit at <b>Climate-KIC</b> . Cleantech focused Green Garage accelerator/incubator. Market overview, current trends in cleantech investments, short overview of 1-2 portfolio companies, discussion of co-investment opportunities, recommendations
12.15-13.15	lunch on invitation of the <b>Blue-Factory</b> accelerator at <b>ESCP Europe Berlin</b> During lunchtime, <b>speed-pitches</b> from entrepreneurs (90 seconds each) + feedback and discussion
14.00-19.00/21.00	<b>seed investments in Cloud/Software-as-a-Service startups</b> visit pitching event (presentations by <b>8 Cloud/SaaS-startups</b> ) at Campus <b>Charité</b> - historical lecture hall includes presentations by a Dr. von Frankenberg / managing director HighTech Gründerfonds & keynote from Microsoft Deutschland GmbH presentation of a successful startup – lessons learned
18.30-21.00	buffet at <b>Charité</b> with startups and VCs



(Charité - Museum of Medical History – historical lecture hall)



(BioTech Campus Berlin-Buch – Delbrueck Centre for molecular medicine MDC)

**Thursday, the 3<sup>rd</sup> of July 2014**

Time	agenda item
07.45	Bus tour starts at Berlin-Hauptbahnhof (Europaplatz)
08.30-10.15	investment opportunities for Angels in <b>spin-offs from scientific research institutes/universities</b> visit at Biotech-research park <b>Berlin-Buch</b> , one of Europe's largest Biotech-research-sites (about 2.500 scientists, including 300+ PhD-students). Guided tour, visit at the Delbrueck/Helmholtz <b>Centre for molecular medicine (MDC)</b> , and the Leibnitz <b>institute for molecular pharmacology (FMP)</b> . Presentation from a scientific spinoff/startup at the neighbouring BioTech-park
11.00-12.40	visit at <b>Science-, Technology and Media City</b> at Berlin-Adlershof. 10 research-institutes, 1.000 companies, 100+ startups. Guided tour over the campus. Discussion of investment-opportunities, presentations by two startups
13.00-14.00	visit at accelerator <b>StartupBootCamp Berlin</b> , guided tour, introduction to AngelsBootCamp.org, short pitches by 1-2 startups
14.00-14.45	introduction to <b>impact investing</b> for Angels - investing in social businesses/startups with social/environmental impact, example
15.00-18.00	visit pitching event at <b>Social Impact Lab Berlin</b> (presentations by <b>8 social business</b> startups)
18.00-19.00	presentations and Question&Answer-session with invited startups (e.g. Klar+, Chiffry)
19.30-22.00	Get-Together with <b>MBS alumni regional chapter Berlin &amp; ESSEC alumni regional chapter Berlin</b> and other interested parties at <b>Café am neuen See</b> (Restaurant & Biergarten at Tiergarten )



(Social Impact Lab Berlin)



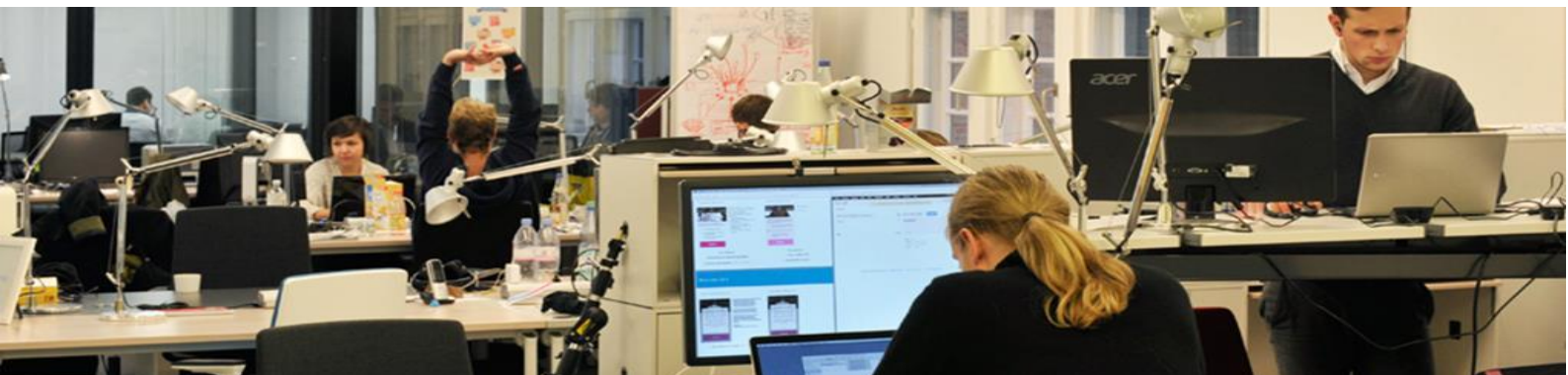


(Kanzleramt)

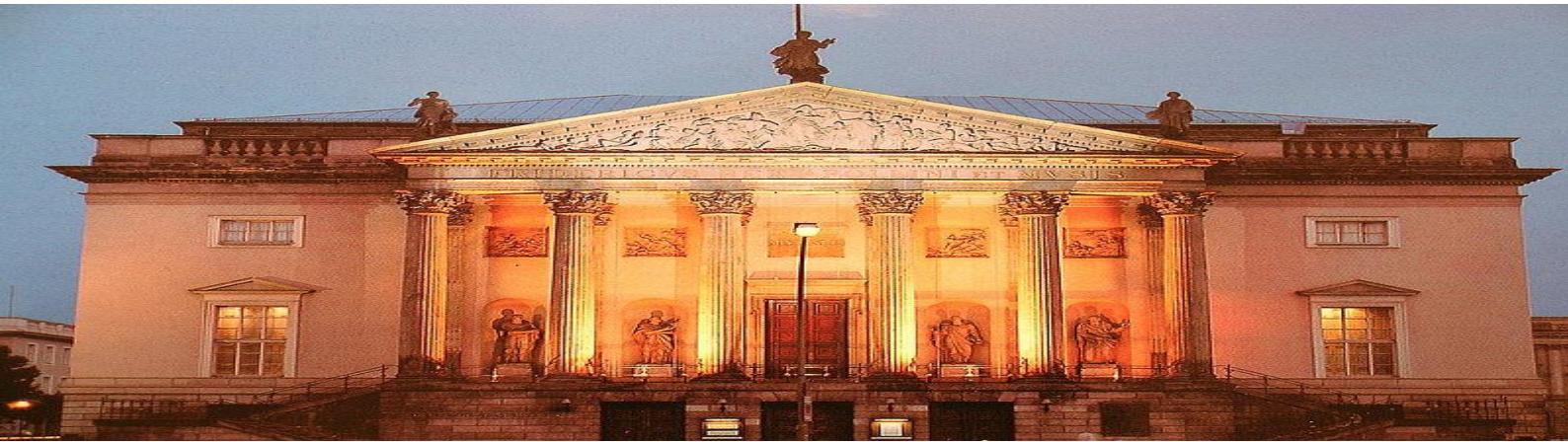
if there is significant interest for an optional third day, the following can be organized

### (optional) Friday, the 4th of July 2014

time	agenda item
09.00-09.45	visit <b>interim Invest</b> (company builder) discussion of co-investment opportunities / portfolio overview
10.00-11.00	visit at <b>Microsoft Ventures</b> accelerator – guided tour - discussion
11.30-12.30	Lunch – <b>Boat tour</b> on the Spree river
13.00-14.00	visit at <b>Telekom hub:raum</b> accelerator – guided tour - discussion
15.00-17.30	visit at <b>Impact Hub Berlin/Agora</b> : “ <b>Impact Investing</b> : foreign experience”
18.00-19.45	public viewing <b>FIFA World Cup</b> quarter final e.g. at Berlin-Alexanderplatz
20.00-20.45	visit at <b>Factory Berlin</b> (offices of SoundCloud etc.)
21.00-21.45	visit at co-workingspace <b>BetaHaus</b>
22.00-23.45	public viewing <b>FIFA World Cup</b> quarter final



(Telekom Hub:Raum accelerator)



*(State Opera Unter den Linden)*

no official activity planned for the weekend, however, some recommendations

### **(optional) Saturday, the 5th of July 2014**

time of day	agenda item
morning	panorama-view Berlin at former Fieldstation Teufelsberg
noon	Spandau vineyard at the Wannsee, barbecue at the Strandbad Wannsee
early afternoon	Sanssouci Palace in Potsdam
late afternoon	public viewing FIFA World Cup quarter final
evening	Berlin State-Opera (Unter den Linden)
late evening	party - clubbing

### **(optional) Sunday, the 6th of July 2014**

time of day	agenda item
morning	Strandbad Müggelsee
noon	brunch at Strandbar Mitte (Spree-Strand) or Metaxa Beach club
afternoon	Amphitheater at Mauerpark Prenzlauer Berg: open air Karaoke
evening	musical



*(Strandbad Wannsee)*





*(Reichstag)*

## Registration

To register, please go to the registration-site at

<http://tinyurl.com/AngelsTourBerlin2014>

## Fee

The registration fee covers the costs for the event, e.g. local transports in Berlin by bus, meals, costs for conference rooms etc.

Costs are **EUR 149,--** for the two day event (early-bird, regular price EUR 179,--)

## Admission

The excursion will be open to all of our members as well as others interested in participating (as long as places are available). We will invite members of other Business Angels networks as well as members from other Mannheim institutions

(e.g. Absolventum, MCEI, Entrepreneurship Club, Thinc, MFCC, bdvb etc.).

Click [here](#) for some visual impressions of a recent visit at an accelerator (StartupBootCamp Berlin).



(Potsdamer Platz)

## Accommodation

### Hotels

Given the broad diversity of our members,  
the list contains hotels for different budgets

Steigenberger am Kanzleramt  
Ella-Trebe-Straße 5, D-10557 Berlin-Mitte  
Double-Room EUR 114,--  
<http://de.steigenberger.com/Berlin/Steigenberger-Hote>

**Intercity Hotel Hauptbahnhof \*\*\*\***  
Katharina-Paulus-Str. 5, D-10557 Berlin  
Single-Room EUR 72,27  
<http://de.intercityhotel.com/Berlin/InterCityHotel-Berlin>

Hotel Titanic Comfort \*\*\*  
Elisabeth-Mara-Strasse 4, 10117 Berlin  
Single-Room EUR 59,--  
<http://www.titanic.com.tr/titanicComfortBerlin/default->

Columbia \*\*  
Dudenstrasse 4, D-10965 Berlin  
Single-Room EUR 47,--  
<http://www.hotelcolumbia.de/>

**BaxPax Hostel**  
Ziegelstrasse 29, D-10117 Berlin  
EUR 26,--  
<http://baxpax.de/downtown/>

### Internet booking services

#### for hotels

HRS [www.hrs.de](http://www.hrs.de)  
Booking.com [www.booking.com](http://www.booking.com)

#### for rooms / apartments

AirBnB [www.airbnb.de/s/Berlin](http://www.airbnb.de/s/Berlin)  
WimDu [www.wimdu.de](http://www.wimdu.de)  
9Flats [www.9flats.com](http://www.9flats.com)  
Flat-Club [www.flat-club.com](http://www.flat-club.com)  
CouchSurfing [www.couchsurfing.org](http://www.couchsurfing.org)

We will start our daily tours from Berlin Hauptbahnhof, so please choose a hotel close to the **Hauptbahnhof**. We recommend the 4\* Intercity Hotel Hauptbahnhof. For those traveling on a budget, the BaxPax-Hostel is quite close.

Please book the hotel according to the number of days you indent to stay in Berlin, so e.g. from the 01.07.2014 to the 04.07.2014, or, if you want to include the weekend, to the 06.07.2014.



(Berlin-Tegel TXL airport)

## Directions

### travelling to Berlin

#### by plane

Airport Berlin-Tegel (TXL) can be reached from every major airport. Lufthansa and Air Berlin are the major domestic German airlines, British Airways, Air France/KLM and other airlines also fly several times a day to Berlin.

Berlin has a second airport in Schönefeld (SXF). It is covered e.g. by budget-airlines Easyjet or RyanAir. Further info is available on [www.flug.de](http://www.flug.de), [www.lufthansa.de](http://www.lufthansa.de), [www.airberlin.de](http://www.airberlin.de), [www.easyjet.com](http://www.easyjet.com), [www.ryanair.com](http://www.ryanair.com) etc.

#### by train

Berlin is well connected via ICE-high speed trains (e.g. from Mannheim to Berlin in about 5 hours - ca. EUR 140-250,--/roundtrip). Further info and booking on [www.bahn.de](http://www.bahn.de)

#### by bus

e.g. Mannheim- Berlin, ca. EUR 50,--/roundtrip. Further info on [www.busliniensuche.de](http://www.busliniensuche.de), [www.klickbus.de](http://www.klickbus.de), [www.meinfernbus.de](http://www.meinfernbus.de) or [www.checkmybus.de](http://www.checkmybus.de)

#### by car

by car from e.g. Mannheim to Berlin takes about 6 hours depending on traffic. When using a shared ride car service, costs are ca. EUR 50,--/roundtrip. Further info and booking e.g. on [www.blablacar.de](http://www.blablacar.de)

#### cost comparison

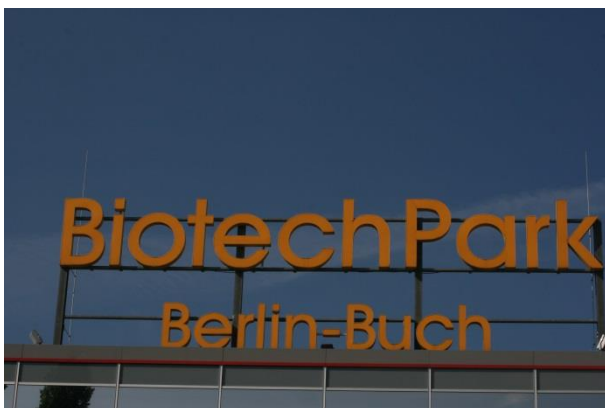
for an overall price comparison, go to [www.verkehrsmittelvergleich.de](http://www.verkehrsmittelvergleich.de)



### Participants (Angels Tour #1 Berlin + Get-Together at Café am neuen See)

Degree	Name	Industry Sector	Alumni	Country Residence
Prof. Dr., MBA	<b>Line Bjorge</b>	Healthcare	Mannheim/Essec	Norway
Dr., MBA	<b>Jan-Marco Bremer</b>	Venture capital	INSEAD	Germany
Dr.	<b>Joshua Eniwumide</b>	Medical Devices	Kings College	Germany
MBA	<b>Alexander Ernst</b>	Risk Management	Mannheim/Essec	Germany
BSc.	<b>Andre Gimbut</b>	Information Security	University of Halle	Germany
Eng.	<b>Leonid Gimbut</b>	Information Security	St. Petersburg	Germany
MBA	<b>Bilal Kassem</b>	Energy	Mannheim	Germany
Bachelor	<b>Daria Krauzowicz</b>	Marketing	University of Mannheim	Germany
Dipl. Kfm	<b>Andre Kurzmann</b>	RealEstate	TU Berlin	Germany
MBA	<b>Thierry Logiest</b>	IT Services	Mannheim/Essec	Switzerland
MBA	<b>Pawan Mirchandani</b>	Management Consulting	Mannheim	Germany
Dr.	<b>Astrid Nitz</b>	Patent Attorney	University of Münster	Germany
MBA	<b>Milind Patwardhan</b>	IT Services	Mannheim/Essec	Germany
Dr., MBA	<b>Hariharan Rajasekaran</b>	Information Security	Mannheim/Essec	Germany
MBA	<b>Alexander Schulze-Fielitz</b>	Private Finance Advisory	Mannheim/Essec	Germany
Dr.	<b>Christoph Skupnik</b>	Science	University of Mannheim	Germany
Dr., MBA	<b>Nicolas Tran</b>	Chemicals / Batteries	Mannheim/Essec	Germany
MiM	<b>Justin Waghray</b>	Medical Devices	London Business School	UK
MBA	<b>Martin Wild</b>	tba	Mannheim/Tongji	Germany
Bachelor	<b>Thomas Binka</b>	Investment Banking	University of Mannheim	Germany
Bachelor	<b>Timo Bräu</b>	Telecommunication	University of Mannheim	Germany
MBA	<b>Scott Hudson</b>	eCommerce	University of Warwick	Germany
MBA	<b>Maike Kuhn</b>	Management Consulting	Mannheim	Germany
Dipl. Kfm, MSc., WP	<b>Stefan Mattner</b>	Advisory Services	Mannheim	Germany
MBA	<b>Elizabeth Menke</b>	Investment Banking	Wharton UPenn	Germany

### Visual impressions: Angels Tour #1 Berlin – Day 1



additional pictures available at <https://www.facebook.com/media/set/?set=a.261122524088762>

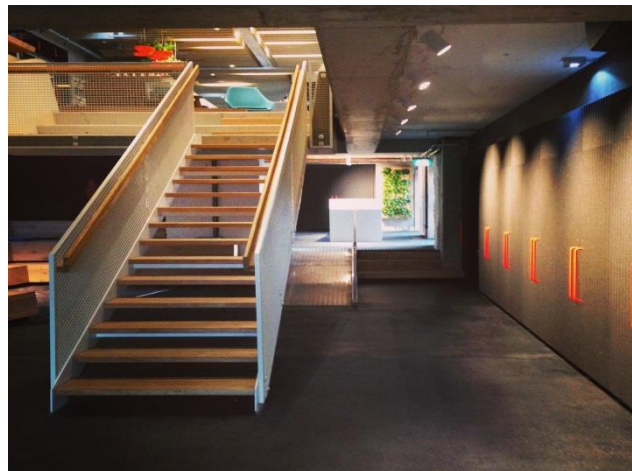


## Visual impressions: Angels Tour #1 Berlin – Day 2



additional pictures available at <https://www.facebook.com/media/set/?set=a.261137694087245>

### Visual impressions: Angels Tour #1 Berlin – Day 3



additional pictures available at <https://www.facebook.com/media/set/?set=a.261152297419118>



## Contact details -

### Angels Tour #1 Berlin - visiting 15 locations and 60 contacts within 3 days !

Name	Description	Type	Context
<b>FoundersLink</b>	company builder	company visit	Visit 02.07.2014
<b>Climate-KIC Green Garage</b>	CleanTech accelerator	company visit	Visit 02.07.2014
<b>Plugsurfing</b>	CleanTech	startup	Visit at Climate-KIC
<b>Blue-Factory Berlin/ ESCP Europe Berlin</b>	accelerator	company visit	Visit 02.07.2014
<b>Vescape</b>	Sports	Startup	Visit at BlueFactory
<b>Atra Media</b>	Media	Startup	Visit at BlueFactory
<b>PocketAid+</b>	Healthcare IT	Startup	Visit at BlueFactory
<b>tictaptoe.com</b>	Mobile Gaming	Startup	Visit at BlueFactory
<b>AnaCode</b>	Software	Startup	Visit at BlueFactory
<b>Ampion</b>	Education	Startup	Visit at BlueFactory
<b>Cloud Ecosystems e.V.</b>	industry organization	pitching event	Visit 02.07.2014
<b>Charite – Museum of medical history</b>	museum	event location	Visit at CloudEcosystems
<b>HighTech GründerFonds</b>	Venture Capital investor	speaker	Presentation at CloudEcosystem
<b>Microsoft</b>	Software	speaker	Presentation at CloudEcosystem
<b>eZeep</b>	Cloud Managed Printing	startup	Presentation at CloudEcosystem
<b>ekoio GmbH</b>	CleanTech app	Startup	Presentation at CloudEcosystem
<b>GoHiring</b>	Cloud-app HR	startup	Presentation at CloudEcosystem
<b>vairRes</b>	Cloud-app Travel	startup	Presentation at CloudEcosystem
<b>Founderio.com</b>	Cloud-app Entrepreneurs	startup	Presentation at CloudEcosystem
<b>Elastic.io</b>	Cloud integration platform	startup	Presentation at CloudEcosystem

Name	Description	Type	Context
<b>Pactas</b>	Cloud billing platform	startup	Presentation at CloudEcosystem
<b>YouIsNow-Incubator</b>	Accelerator for portals	accelerator	Planned Visit - deferred
<b>Berlin-Buch BBB-Management GmbH</b>	BioTech	speaker	Visit 03.07.2014
<b>Leibniz Institute of Molecular Pharmacology (FMP)</b>	BioTech	speaker	Presentation at Berlin-Buch
<b>Omeicos</b>	BioTech	startup	Presentation at Berlin-Buch
<b>Berlin-Adlershof WISTA</b>	Science & Technology Park	speaker	Visit 03.07.2014
<b>Conatix.com</b>	Business research	startup	Presentation at Berlin-Adlershof
<b>Offtime.Co</b>	Productivity app	startup	Presentation at Berlin-Adlershof
<b>StartupBootCamp Berlin</b>	Accelerator transportation & energy	accelerator	Visit 03.07.2014
<b>AngelsBootCamp</b>	Investor Education	speaker	Presentation at StartupBootCamp Berlin
<b>Golden Deer</b>	Social businesses advisory services	speaker	Presentation at StartupBootCamp Berlin
<b>Social Impact Lab Berlin</b>	accelerator social businesses	accelerator	Visit 03.07.2014
<b>Wasteland Projects</b>		startup	Presentation at Social Impact Lab
<b>Transform Magazin</b>		Startup	Presentation at Social Impact Lab
<b>YouMewe</b>	Social Impact	Startup	Presentation at Social Impact Lab
<b>Anderland Systems</b>		Startup	Presentation at Social Impact Lab
<b>Fair –Á-Porter</b>	Fashion	Startup	Presentation at Social Impact Lab
<b>Bonsum</b>	Loyalty	Startup	Presentation at Social Impact Lab
<b>Berliner Weiden</b>	Food	Startup	Presentation at Social Impact Lab
<b>Jourvie</b>	Health IT	Startup	Presentation at Social Impact Lab
<b>Hostwriter</b>	Journalism network	Startup	Presentation at Social Impact Lab



Name	Description	Type	Context
<b>Echtes Gemüse</b>	Food	Startup	Presentation at Social Impact Lab
<b>Local presentations</b>	Pitches by startups	location	Visit 03.07.2014
<b>Chiffry</b>	Secure messaging app	Startup	Presentation
<b>Klar+</b>	Private wealth management	Startup	Presentation
<b>Kisura</b>	Fashion advisory	Startup	Deferred to a future date
<b>Café am neuen See</b>	Restaurant	Event location	Visit 03.07.2014
<b>Velvetesque</b>	Swim wear	Startup	Visitor Café am neuen See
<b>famany</b>	Employer rating	Startup	Visitor Café am neuen See
<b>Interim Invest</b>	Incubation	Company builder	Visit 04.07.2014
<b>WayAdd</b>	FinTech / Loyalty	Startup	Presentation at Interim Invest
<b>Microsoft Ventures Berlin</b>	Software	Accelerator	Visit 04.07.2014
<b>Telekom Hub:Raum</b>	Telecommunication	Accelerator	Visit 04.07.2014
<b>Impact Hub Berlin</b>	Social Impact	Co-working space	Visit 04.07.2014
<b>SoulBottles</b>	CleanTech	Startup	Visitor Impact Hub Berlin
<b>ClearlySo</b>	Social Impact	Corporate finance advisor	Speaker Impact Hub Berlin
<b>BMW Stiftung Herbert Quandt</b>	Social Impact	Charity	Speaker Impact Hub Berlin
<b>Factory Berlin</b>	Office Space	Office building	Visit 04.07.2014
<b>SoundCloud</b>	Cloud for Music	Startup	Visit at Factory Berlin
<b>Beta-Haus</b>	Hardware accelerator	Co-working space	Visit 04.07.2014



*(Mannheim Castle)*

# Inspire. Empower. Create.

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LinkedIn [www.linkedin.com/groups?gid=5035939](http://www.linkedin.com/groups?gid=5035939)  
Facebook [www.facebook.com/mannheimbusinessangelsnetwork](http://www.facebook.com/mannheimbusinessangelsnetwork)